



### **Troop 57 Wreath Sale**

The wreath sale is a longstanding tradition. The activity gives scouts a great learning and entrepreneurial experience and provides up to 75% of the troop's budget. The money is used for equipment and outing supplies, various troop outing expenses; and to contribute to other scouting needs (i.e. Oljato, PacSky, scholarships for families who need assistance).

### **Troop 57 expects EVERY scout to participate!**

#### **Key Dates:**

- Wed. Oct 12 Wreath Sale kick-off at the Troop Meeting
- Sun. Oct 30 Enter number of wreaths you are committing to sell to online spreadsheet
- Wed. Nov 9 Bow Tying Night – Parent Volunteers Needed
- Mon. Nov 28 3:00 – 4:00 - Truck Delivery of wreaths to Scout House – Parents Volunteers needed to help unload truck
- Mon. Nov 28 4:00 – 7:00pm - Wreath pick-up by scouts for delivery to customers.
- Tue. Nov 29 through Fri, Dec 2 4:00 – 7:00pm – Continue wreath pick-up
- Sat. Dec. 3 9:00 am – Truck Stop Sales Begin (Life & Eagle scouts)
- Sun. Dec. 4 Final deadline to turn in all money to Troop 57 Treasurer (Jeanne Lavan)

#### **Bow Night**

The bow-tying night (Wed, Nov 9) is one of the most important parent volunteer activities of the year. One parent from each family is requested. Believe it or not, we make about 2,500 bows in a couple of hours. It has become a very fun social event. Online signup sheet to be published.

#### **Quotas and Award Prizes**

ALL scouts are expected to sell **18** wreaths. If you are more ambitious, there are really great prizes awarded to the top sellers! Lots of amazing prizes will be awarded! **All scouts that make their quota (18) will be rewarded with a Movie night at the end of the sale!**

#### **Materials:**

- Sales Flyer (in Sales Kit email): Helps with pre-sales! Shows what the wreath will look like.
  - Send/deliver to neighbors, friends, and relatives.
- Order tracking sheet (in Sales Kit email):
  - Carefully track your orders, customers and the money you collect.
- Collection Envelope (receive at wreath pick-up).
  - Bring to treasurer when you've collected **all** of your money. See below when and where to turn money in.

#### **Pre-Sales**

The best way to sell your quota is through pre-sales. The best way to sell a LOT of wreaths is through pre-sales! Send flyers, or call your neighbors, friends and family. Everyone who is

going to buy a wreath for the holidays would rather buy from a scout than the grocery store!! Be sure to carefully track who you have sold to – they’ll be expecting your delivery! Wreaths are \$20 each.

### **Wreath Pick-Up\*\***

- Mon-Fri Nights: 4 pm to 7 pm (Get your pre-sold wreaths by Friday, before they go out to Corner/Street locations (Truck Stops) on Sat. morning)
- Saturday Morning: 8 am to 9 am (Last minute pick up for pre-sold wreaths)

**\*\*IMPORTANT NOTE:** All wreaths left after 9 am on Saturday, go out to the corner/street locations (Truck Stops) for general sale. If you have pre-sold wreaths, you must pick them up at the times noted above.

### **Delivery**

Be sure to deliver and collect for the wreaths you pre-sold on Monday, Nov 28. Don’t forget to wear your uniform for distributing your wreaths!

### **Corner/Street (Truck Stop) Sales**

Only Life and Eagle scouts are eligible to work truck stops. Watch for the sign ups! Troop 57 normally sells at the corner of Waverly & Embarcadero; and Jordan School at California/Middlefield light. Other locations can be agreed upon with ScoutMaster and ASMs staffing the locations.

### **Money Collection**

Scouts receive a collection envelope when they pick up their wreaths. Please use these collection envelopes to return your money.

You can turn in your wreath proceeds to the Scout House when picking up your wreaths, or during any of the wreath pickup timeslots mentioned above, to Jeanne Lavan (Troop 57 Treasurer) through Sunday Dec 4<sup>th</sup>. Email is [jeannelavan@hotmail.net](mailto:jeannelavan@hotmail.net).

**Do not leave cash. Please write a check for any cash collected from customers.**

### **Who to contact with Questions:**

Wreath Sale Co-Chair: Chris Martha      [chrismartha@yahoo.com](mailto:chrismartha@yahoo.com); (650) 272-8113

Wreath Sale Co-Chair: Len Ely      [lenely@comcast.net](mailto:lenely@comcast.net);

Bow Tying Night: Nicole Thom      [thomnb@yahoo.com](mailto:thomnb@yahoo.com);

Treasurer: Jeanne Lavan      [jeannelavan@hotmail.net](mailto:jeannelavan@hotmail.net); (650) 255-5103